

Capital Market Sector Pioneers (GDP)

رواد قطاع الأوراق المالية (برنامج تطوير الخريجين)





Strategic Partner

المجالس القطاعية للمهارات
Sector Skills Councils

المركز الوطني للتطوير
والابتكار الاجتماعي
National Center for
Social Innovation and
Development

حرف
من صندوق تنمية الموارد البشرية

Riyadh/ Internet (Blended)

Fully Supported

April 2027

The Financial Academy is launching the “Capital Market Sector Pioneers” program in collaboration with the Sector Skills Councils and the Human Resources Development Fund (HRDF). The program is fully supported by HRDF and The Financial Academy. This strategic national initiative aims to equip recent graduates with the capabilities needed to become the next generation of leaders in the capital market sector. The program offers an integrated nine-month learning journey that combines classroom training at The Financial Academy and live online training alongside practical experience supported by direct coaching and mentoring at participating financial institutions.

Target Competencies

- Asset Management
- Investment Analysis
- Portfolio Management
- Business Ethics
- Global Perspective
- Negotiation Skills
- Cyber Security
- Financial Literacy
- Regulatory Knowledge
- Adaptability
- Empathy
- Self-Development

Target Audience

- Recent graduates from the years 2025–2026.
- Graduates in one of the following disciplines or equivalent fields: Finance, Accounting, Investment, Economics, Information Technology, Cybersecurity, Software Engineering, Management Information Systems, Mathematics, Statistics, Risk Management, Law and International Law, and Engineering.

Program Objectives

- **Understanding the Capital Market Sector:** Understand the sector's structure, institutions, investment instruments, and governing laws and regulations.
- **Compliance and Business Ethics:** Apply principles of professional conduct and investor protection, alongside anti-money laundering, counter-terrorist financing, and customer due diligence requirements.
- **Financial Analysis:** Analyze financial statements and data to support financial and investment decisions.
- **Personal and Professional Skills:** Apply communication, negotiation, teamwork, and time management skills, and adapt to changes in the workplace.
- **Investment Banking:** Apply financial analysis, valuation, and modeling tools to assess financing opportunities, public offerings, mergers, and acquisitions, according to the relevant track.
- **Asset Management, Research, and International Investments:** Analyze markets and investment opportunities, construct portfolios, assess their performance and risks, and prepare investment research and recommendations, according to the relevant track.
- **Workplace Application:** Apply acquired knowledge and skills to job responsibilities during on-the-job training at participating financial institutions.



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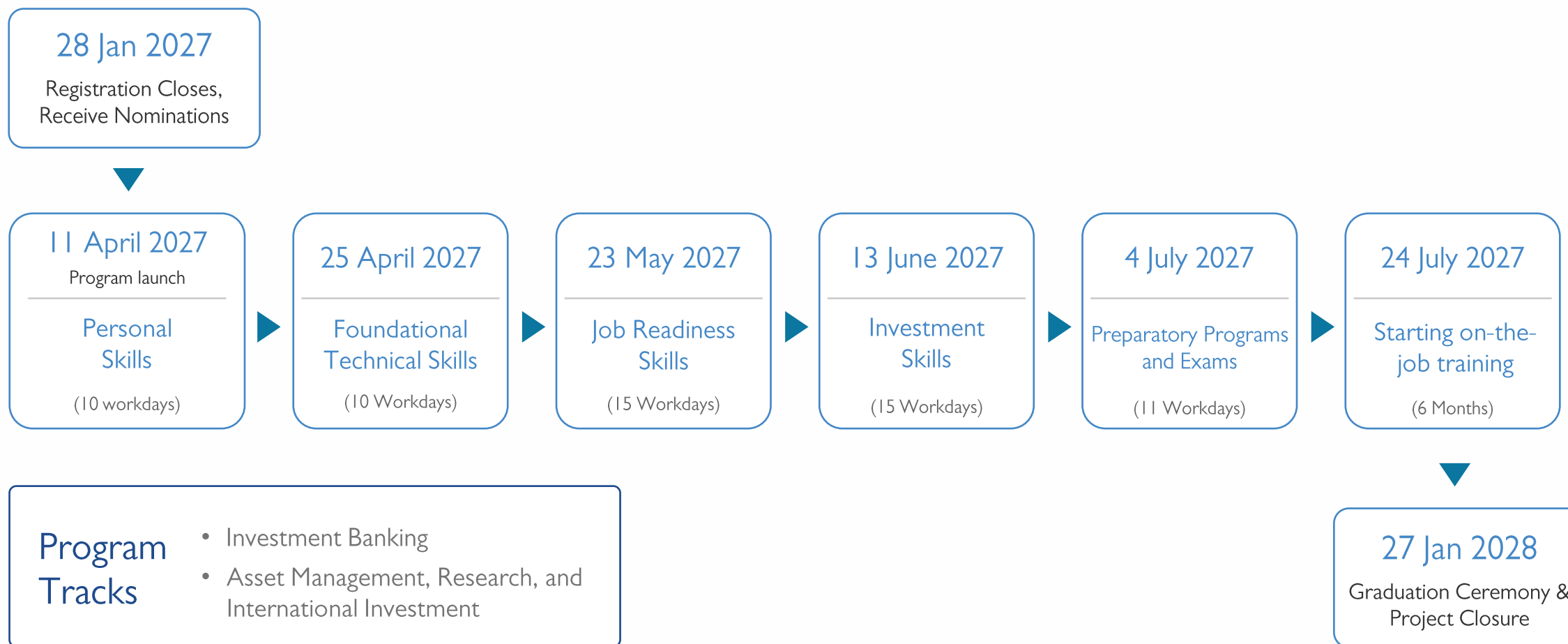
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Proposed 9-Month Project Timeline



All Tracks

Days 1 to 10	Days 11 to 20	Days 21 to 35
Personal Skills	Foundational Technical Skills	Job Readiness Skills
Face to Face	Online	Face to Face
• Self-leadership and mental agility in an era of change • Emotional and social intelligence in the workplace • Effective communication in hybrid environments • Teamwork and team building • Time management and productivity using artificial intelligence • Design thinking for problem solving • Effective presentation and public speaking • Negotiation and persuasion skills • Adaptability and resilience in the workplace • Digital innovation and idea leadership	• The supervisory and regulatory environment of financial markets • Anti-money laundering and counter-terrorist financing • Know Your Customer and Customer Due Diligence (KYC & CDD) • Fundamentals of risk management in the capital market sector • Compliance and legal responsibility • Internal audit and operational controls • Business continuity • Information security and customer data protection • Business ethics • Investor protection and fair dealing	• Research and financial data collection skills • Financial analysis using intermediate-level Excel • Key applications of advanced Excel: functions, tables, and interactive models • Data analysis using Power BI and ChatGPT • Reading and analyzing financial statements • Preparing financial reports • Creating presentations using smart templates • Artificial intelligence in the capital market sector • Disclosure requirements • Fundamentals of project management in the financial sector • Project scheduling, monitoring, and progress reporting

Investment Banking Track

Days 36 to 50

Investment Skills

Face to Face

- Financial performance analysis and decision-making
- Fundamentals of financial modeling
- Financial advisory for business expansion
- Initial public offerings (IPOs)
- Prospectuses and preliminary valuation
- Financial feasibility studies and project finance
- Introduction to mergers and acquisitions (M&A)
- Valuation of acquisition transactions
- The investment banker's role in M&A transactions
- Effective due diligence
- Artificial intelligence in investment banking
- Conducting a small-scale practical simulation of an IPO or acquisition transaction

Days 51 to 59

Preparatory Programs

Online

- Preparatory program for the Corporate Finance Technical Foundations professional examination (CME-5A)
- Preparatory program for the Saudi Capital Market Rules and Regulations professional examination, Corporate Finance (CME-5B)
- CME-5A mock examination
- CME-5B mock examination
- Examinations are taken within one week of completing the preparatory programs and before starting on-the-job training

Duration of 6 months

On-the-job training

Face to Face

Participants undertake six months of on-the-job training at participating financial institutions, applying financial modeling skills and M&A analysis in real workplace scenarios. They work under direct coaching and mentoring, handling actual transactions and corporate finance assignments, which strengthens their technical capabilities and prepares them for professional banking roles.

Asset Management, Research, and International Investment Track

Days 36 to 50

Investment Skills

Face to Face

- Introduction to asset management and international investments
- Institutional investment strategies
- Advanced investment instruments: exchange-traded funds (ETFs), real estate investment trusts (REITs), and hedge funds
- Financial market research: sector and economic analysis methodologies
- Investment portfolio management
- Investment performance analysis and risk measures
- International investment and emerging market behavior
- Rating criteria and the integration of environmental, social, and governance (ESG) factors into decision-making
- Professional research reports and investment recommendations
- AI and machine learning tools in investment analysis
- Effective sales skills

Days 51 to 59

Preparatory Programs

Online

Asset Management and International Investment Participants

- Preparatory program for the International Certificate in Wealth and Investment Management professional examination (CME-4A)
- Preparatory program for the Saudi Capital Market Rules and Regulations professional examination, Asset Managers (CME-4B)
- CME-4A mock examination
- CME-4B mock examination

Research Participants

- Preparatory program for the International Introduction to Securities and Investment professional examination (CME-1A)
- Preparatory program for the Saudi Capital Market Rules and Regulations professional examination, General Section (CME-1B)
- CME-1A mock examination
- CME-1B mock examination

Exams are taken within one week of completing the preparatory programs and before starting on-the-job training

Duration of 6 months

On-the-job training

Face to Face

Investment Banking

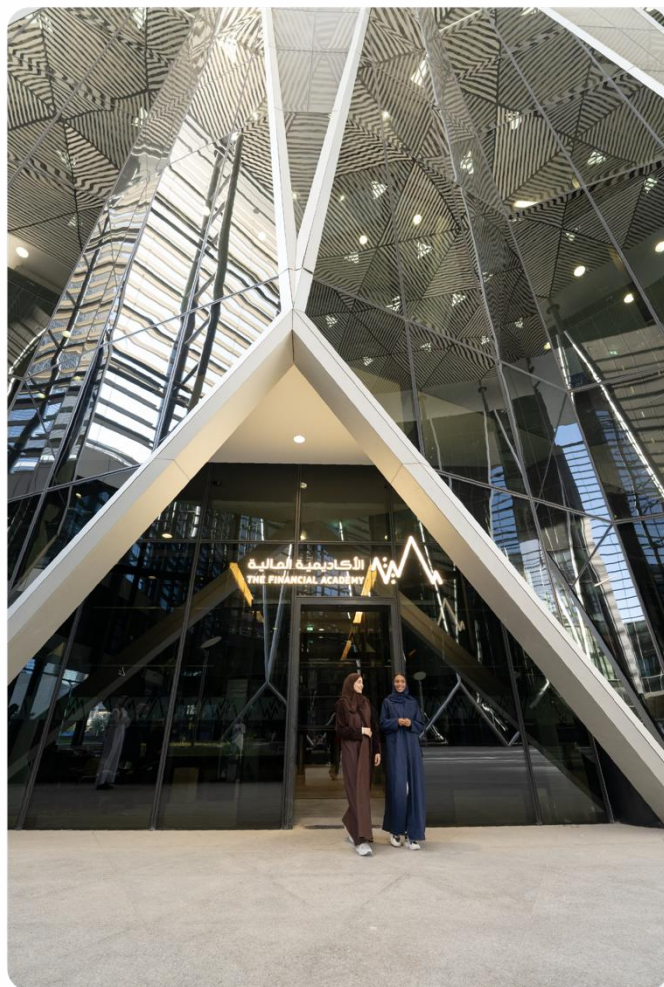
Participants undertake six months of on-the-job training analyzing global investment opportunities and managing international portfolios. They work with real clients and learn how international markets operate under professional guidance.

Asset Management

Participants undertake six months of on-the-job training managing investment portfolios for actual clients. They monitor performance, analyze market trends, and make investment decisions under the supervision of experienced portfolio managers.

Research

Participants undertake six months of on-the-job training writing financial reports on real companies and markets. They learn from experienced analysts and develop investment research skills in actual market conditions.



Connecting and Learning

Though it comes from within, transformation often requires a catalyst. And for many business leaders, the Financial Academy (FA) professional training programs and development activities have been that catalyst. Here, you're fully immersed in a transformational living-learning experience, networking with gurus from around the world, and engaging in programs led by prominent local and international financial industry experts . It's a holistic experience that will enrich and develop your career - and your life.

ADMISSIONS

We admit candidates to specific sessions on a rolling space available basis, and encourage you to apply as early as possible. Although most programs have no formal educational requirements, admission is a selective process based on your professional achievement and organizational responsibilities.

FOR MORE INFORMATION

<https://fa.gov.sa/en?language=en>

FOR A PERSONALIZED CONSULTATION

The Financial Academy

King Abdullah Financial District (KAFD),

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Email: [cs@fa.Gov.SA](mailto:cs@fa.gov.sa)

Phone: 800.101.0015 (Toll-Free)

About The Financial Academy

Excellent Work Groups

Training at the Financial Academy gives you the opportunity to join and interact with carefully-selected groups of peers, who work at different organizations and job levels. This pool of diverse perspectives will enrich your learning experience and expand your professional network within the financial sector.



An Optimal, Have-It-All Learning Environment

The Academy's facilities offer a unique learning environment, featuring high-quality training rooms equipped with cutting-edge technologies, spacious shared lounge areas, latest technology, dining facilities and a variety of other amenities. Prayer rooms for men and women are available as well.



Easy-to-Reach Offices

The Financial Academy is easily accessible, being directly connected to King Abdullah Financial District (KAFD) Metro Station via a pedestrian bridge. It is alternatively easy to reach using ride-hailing apps or private cars: Once you get to KAFD, head to Building No. 2.07 through Area 2.



At the Heart of KAFD

Being situated at KAFD where most of the financial sector organizations are near, the Financial Academy's location is unique and strategic. Plus, the place is known for being a business and entertainment hub where many cafes and restaurants are located, making the learning experience more thrilling and enjoyable thanks to the exciting surroundings.





الأكاديمية المالية
THE FINANCIAL ACADEMY