

Empowering Limited Partners in Private Markets تمكين الشركاء المحدودين في الأسواق الخاصة





Online
Training



29-30
Nov 2026



15,000

Full Supported

A specialized two-day program, delivered in partnership with the Saudi Venture Capital Company (SVC), designed to empower individual investors with a comprehensive understanding of private capital markets, evaluate investment opportunities, select funds and investment managers, understand risks and returns, and develop strategic portfolio allocation approaches for private market investments.

Program Objectives:

Why attain the Certified Chair™ credential?

- Develop participants' ability to evaluate fund strategies, analyze investment manager performance, and select suitable managers aligned with investment objectives.
- Enable participants to evaluate investment opportunities, assess risk-return dynamics, and support informed investment decision-making.
- Enable participants to identify and evaluate co-investment opportunities, develop strategic capital allocations, and optimize portfolio construction in private markets.

Target Audience

- Individual Investors
- Entrepreneurs Business Owners
- Wealth Management Clients
- Alternative Investment Professionals
- Family Office Representatives and High-N
- Investment Professionals at Banks, Asset

Learning Outcomes

- Understand the private capital ecosystem, key asset classes, and the relationship between investors and fund managers.
- Gain practical tools to evaluate funds and investment managers and identify promising investment opportunities.
- Analyse performance metrics, fees and costs, and identify risks and hidden costs that may impact returns.
- Develop analytical skills to make better capital allocation decisions and build portfolios in private markets.

Day 1

Session 1

09:00–10:15 - PRIVATE CAPITAL MARKETS: HOW THEY REALLY WORK

Private equity, venture capital, private credit and real assets; how capital flows from investors to companies; the LP/GP model; fund lifecycle; market size and development; what makes private markets different from public markets.

Break | 10:15 – 10:45 AM

Session 2

10:45–12:00 - INSIDE A PRIVATE CAPITAL FUND

Fund structure and lifecycle; commitments, capital calls and distributions; the LPA and LP governance; economic rights; waterfalls; and the contractual architecture connecting LPs, GPs and portfolio companies.

Break | 12:00 – 13:30 PM

Session 3

13:30–14:45 - FEES: WHAT DO LPs REALLY PAY?

Management fees, carried interest, hurdles and catch-up; how apparently similar fee terms produce very different economic outcomes; fees relative to capital actually invested; and how to calculate the true cost of a fund.

Break | 14:45 – 15:15 PM

Session 4

15:15–16:30 - ALIGNMENT OF INTERESTS: WHAT COULD POSSIBLY GO WRONG?

What alignment really means; incentives created by fees and carry; European versus American waterfalls; GP commitment; portfolio-company fees and expenses; conflicts outside the headline terms; continuation vehicles and GP-led transactions.

Day 2

Session 5

09:00–10:15 - PERFORMANCE: ARE THE NUMBERS TELLING THE TRUTH?

IRR, TVPI and DPI; why apparently simple performance measures can mislead; public-market equivalents and benchmark choice; interim valuations; persistence; and how to distinguish genuine performance from measurement artefacts.

Break | 10:15 – 10:45 AM

Session 6

10:45–12:00 - DUE DILIGENCE IN PRACTICE: HOW TO ASSESS A FUND MANAGER

How experienced LPs approach manager due diligence in practice; assessing strategy, team and track record; asking the right questions; reference checking and operational due diligence; identifying inconsistencies and red flags; and understanding what due diligence can, and cannot, establish before committing capital.

Break | 12:00 – 13:30 PM

Session 7

13:30–14:45 - CAN DATA AND AI HELP YOU PICK BETTER FUNDS?

Evidence from machine learning and Natural Language Processing; extracting information from fund documents and GP reporting; whether qualitative fund strategy predicts performance; what AI can learn from reporting tone and alternative data; and the limits and risks of AI-assisted investment decisions.

Break | 14:45 – 15:15 PM

Session 8

15:15–16:30 - BECOMING A SMARTER LP: WHAT TO DO DIFFERENTLY

Bringing the evidence together: what to ask before committing; which fund terms deserve attention; hidden costs and conflicts; interpreting performance claims; lessons from due diligence and data; common LP mistakes; and a practical framework for better-informed private-market decisions.

Classroom Sessions

Discussion Groups \ Activity

Time

Break/M meal

About the Financial Academy

Interactive Peer Learning

The programme brings together participants from across the financial sector, creating a focused online setting for practical discussion, shared perspectives and professional exchange.



A Focused Online Experience

The programme is delivered online in eight 75-minute sessions, with structured discussion, practical examples and space for questions throughout the two-day schedule.



Flexible Access

Participants can join from their preferred location, making it easier to take part without travel while balancing the programme with work commitments.



At the Heart of KAFD

Being situated at KAFD where most of the financial sector organizations are near, the Financial Academy's location is unique and strategic. Plus, the place is known for being a business and entertainment hub where many cafes and restaurants are located, making the learning experience more thrilling and enjoyable thanks to the exciting surroundings.



Online Learning

Though transformation often requires a catalyst, this online program offers a focused learning experience built around practical teaching, peer exchange and insights from experienced financial industry experts. It is designed to enrich participants' understanding of private capital markets and support better-informed investment decisions.

ADMISSIONS

We admit candidates to specific sessions on a rolling space available basis and encourage you to apply as early as possible. Although most programs have no formal educational requirements, admission is a selective process based on your professional achievement and organizational responsibilities.

FOR MORE INFORMATION

<https://fa.gov.sa/en?language=en>

FOR A PERSONALIZED CONSULTATION

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THE FINANCIAL ACADEMY